

Message Text

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62

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E.O. 11652: N/A
TAGS: BEXP, PL
SUBJECT: FY 76/77 TRADE PROMOTION EVENTS - MONTHLY UPDATE

REF: USDOC 03583

FOLLOWING IS THE FY 76/77 SCHEDULE OF PLANNED USAGE OF THE
WARSAW TDC:

DATES	EVENT	STATUS
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MARCH

4-5	TECHNICAL SALES SEMINAR ON-SITE PROGRAMMABLE CONTROLER FIRM FOR INDUSTRIAL CONTRO SYSTEMS CONTORNIX ASSOC. INC.	
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8-9	TECHNICAL SALES SEMINAR ON-SITE SINGLE SPONSOR SHOW FIRM PRESSURE & TEMPERATURE CONTROL EQUIPMENT ROSEMOUNT CO.	
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19	TECHNICAL SALES SEMINAR ON-SITE COMPUTER DISC SYSTEMS FIRM	
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TRANSAMERICA CO.

20-23 TECHNICAL SALES SEMINAR ON-SITE
AGRICULTURAL EQUIPMENT FIRM
ALLIS CHALMERS

30-APRIL 1
TECHNICAL SALES SEMINAR OFF-SITE
TIRE RETREADING TECHNOLOGY (POZNAN)
AMF FIRM

1-2 TECHNICAL SALES SEMINAR ON-SITE
ELECTRONIC EQUIPMENT FIRM
AMTEST ASSOCIATION

5-6 SINGLE SPONSOR & SHOW ON-SITE
SEMINAR FIRM
PUMPS AND VALVES FOR

CORROSIVIES
DURCO CO.

8-10 TECHNICAL SALES SEMINAR ON-SITE
CHEMICAL ANALYSIS BY FIRM
SELECTIVE ION ELECTRODES
ORION RESEARCH

11-16 TECHNICAL SALES SEMINAR ON-SITE
LIQUID CHROMATOGRAPHY FIRM
PERFORMANCE
LABORATORY DATA CONTROL CO.

11-15 POZNAN INTERNATIONAL FAIR OFF-SITE
"SALMED" (POZNAN)
MEDICAL EQUIPMENT, FIRM
INSTRUMENTS AND TECHNOLOGY

MAY

12-14 TECHNICAL SALES SEMINAR ON-SITE
PRINTED CIRCUIT BOARD FIRM
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MATERIAL
CINCINNATI MILACRON

17-19 TECHNICAL SALES SEMINAR ON-SITE
AMPHENOL FIRM

TECHNICAL SALES SEMINAR ON-SITE
OILFIELD EXPLORATION TENTATIVE
AND DRILLING EQUIPMENT

TECHNICAL SALES SEMINAR ON-SITE
ELECTRONIC COMPONENTS TENTATIVE
& INSTRUMENTS.
ARGUS INTERNATIONAL

JUNE

9-12 TECHNICAL SALES SEMINAR OFF-SITE
BURR-BROWN CORP. (POZNAN)
FIRM

6-17 POZNAN INT'L TECHNICAL FAIR OFF-SITE
GENERAL INDUSTRIAL EQUIPMENT (POZNAN)
BEWT/TPD FIRM

18-22 TECHNICAL SALES SEMINAR OFF-SITE
NON FERROUS METALLURGY (KATOWICE)
LEAD/ZINC FIRM

JULY

TECHNICAL SALES SEMINAR ON-SITE
POLLUTION CONTROL EQUIPMENT TENTATIVE

SEPTEMBER

12-19 "TAROPAK" OFF-SITE
INT'L TRADE FAIR (POZNAN)
OF PACKAGING, MATERIALS FIRM
HANDLING AND STORAGE
EQUIPMENT
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(BDO RECOMMENDED)

12-19 "INTERMASZ" OFF-SITE
INT'L TRADE FAIR (POZNAN)
OF TEXTILE INDUSTRY FIRM
EQUIPMENT
(BDO RECOMMENDED)

28-30 TECHNICAL SALES SEMINAR ON-SITE
PACKARD CO

OCTOBER

19-22 INT'L TRADE FAIR OFF-SITE
OF TRANSPORT AND (POZNAN)
WAREHOUSING EQUIPMENT FIRM

NOVEMBER

28 DEC 2 "INTERBIURO" OFF-SITE
 INT'L TRADE FAIR (POZNAN)
 BUSINESS MACHINES, EDP FIRM
 AND OFFICE EQUIPMENT
DAVIS

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